

# Bruno & Dinneen The Relocation Authority

## What kind of buyer are you?

At the Bruno Dinneen Relocation Authority Team your motivation is our motivation. So, if you need a home today, you can expect to hear from us every time we find a home that would be great for you. But you may not be under pressure to buy quickly, or you may even be shopping for a home as part of a long range plan. The point is that we tailor our service to your needs.

Accordingly, every buyer is looking for different things in a home purchase. Our Buyer Specialists know the market inside-out and will sharpen focus to match your needs as closely as possible. In order to do that, we need to know your timing. In other words, are you an A, B or C buyer?

#### A BUYERS

For these buyers, time is critical. They have already sold their existing home or transferred into town or their lease has expired. In any case, there is an urgent need to find a home quickly.

### **B BUYERS**

The buyers are ready to buy have a home to sell first, have a lease to fulfill or are in the process of getting pre-approved for a loan.

#### **C BUYERS**

Buyers in this classification may buy a home when the right home comes along. Generally, they are just looking at this point.

All buyers are equally important to us. And whether you are an A, B or C Buyer, we will match our skills and resources to your needs to ensure finding the right home, at the right price, and at the right time for you. And if your motivation changes, we will pivot to accommodate your changing needs.

I/we have read the above and feel to	hat I/we are _	Buyers.	
Buyer	Date	Buyer	Date

